Investor Fact Sheet

August 2017

CVS LISTED NYSE

A pharmacy innovation company



largest U.S. pharmacy

based on total prescription revenue



2.4 billion

prescriptions filled or managed



More than **250,000**

colleagues across 50 states



9,700

retail pharmacies



Nearly **90** million

PBM plan members



More than

1,100

walk-in medical clinics



#7

on Fortune 500 list



83

straight quarters of dividends paid



14

consecutive years of dividend increases

CVS Health is a pharmacy innovation company helping people on their path to better health. Through our 9,700 retail locations, more than 1,100 walk-in medical clinics, a leading pharmacy benefits manager with nearly 90 million plan members, a dedicated senior pharmacy care business serving more than one million patients per year, expanding specialty pharmacy services, and a leading standalone Medicare Part D prescription drug plan, we enable people, businesses and communities to manage health in more affordable and effective ways. This unique integrated model helps to increase access to quality care, deliver better health outcomes and lowers overall health care costs.

Stock Highlights	as of 8/08/17		
Ticker symbol	CVS		
Stock price	\$78.57		
Shares outstanding	1.0 billion		
Market cap	\$79.9 billion		
52-week range	\$69.30 - \$98.44		
Forward price/earnings r	atio 13.0		
Dividend per share (TTM) \$1.93		
Dividend yield	2.5%		

Financial

Highlights	as of 6/30/17	, in billions
Net revenues (TTM)		\$180.8
Operating profit (TTM	1)	\$9.7
Adj. earnings per share* (TTM)		\$5.84
Free cash flow [†] (TTM)		\$9.8
Total assets		\$92.5
Long-term debt		\$25.6
Shareholders' equity		\$34.1

- * Adjusted earnings per share (EPS) is defined as income from continuing operations plus the impact of amortization of intangible assets and certain non-GAAP adjustments, less adjusted income tax provision, divided by the weighted average diluted shares outstanding. Management believes that this measure enhances investors' ability to compare the Company's past financial performance with its current performance.
- † Free cash flow is defined as net cash provided by operating activities less net additions to property and equipment (i.e., additions to property and equipment plus proceeds from sale-leaseback transactions). Management uses this non-GAAP financial measure for internal comparisons and finds it useful in assessing year-over-year cash flow performance.

For reconciliations of adjusted EPS and free cash flow to comparable GAAP, please refer to company filings with the Securities and Exchange Commission.

Please visit **investors.cvshealth.com** to learn more.

Substantial scale across the pharmacy and health care spectrum



Retail Pharmacy

Total market 5.1 billion scripts

24% share



Rx Benefits Management

Total market 5.2 billion scripts

31% share



Specialty Pharmacy

\$115 billion market*

28% share



LTC Pharmacy

Total market 440 million scripts

23% share



Retail Clinics

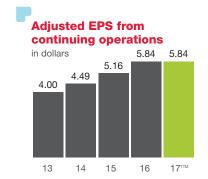
\$20 billion market

1.5%[†] share

Market share data as of December 2016.

* Addressable specialty market currently excludes infused oncology. † MinuteClinic addressable market reflects outpatient and emergency department visits for the ten diagnoses most commonly seen in retail clinics. Sources: National Center for Health Statistics; 2009 Rand study.







Focus on enhancing shareholder value

Driving productive long-term growth

since 2012...

\$28 billion

in PBM net new business

2,200

net new pharmacy locations

Generating significant free cash flow

since 2012...

51%

increase in cash from operations, and more than

\$30 billion

in free cash flow

Optimizing capital allocation

since 2012...

increased dividend payout ratio from

21% to 36%

more than

\$21 billion

in share repurchases



For further information:

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