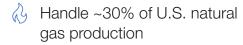


### A LEADER IN NATURAL GAS INFRASTRUCTURE

Williams (NYSE: WMB) owns and operates energy infrastructure that safely and reliably delivers the natural gas that is used every day to affordably heat our homes, cook our food and generate our electricity. As the world moves to a low-carbon future, Williams is well-positioned to leverage its natural gas-focused strategy while continuing to deliver consistently stable returns for shareholders.

Williams is a FORTUNE 500 investment grade corporation headquartered in Tulsa, Oklahoma, with operations across the natural gas value chain spanning the United States.

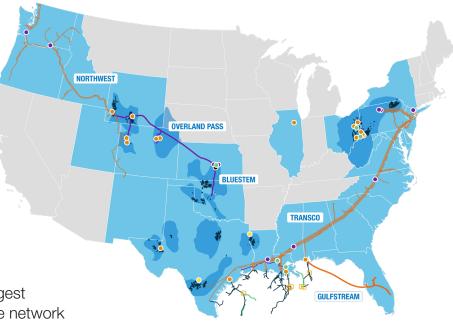
# CONNECTING THE BEST SUPPLIES WITH GROWING DEMAND FOR CLEAN ENERGY





Fee-based G&P business with geographical diversity, serving 14 key supply areas

 Natural gas interstate pipelines including Transco, the nation's largest and fastest-growing major pipeline network



### **BUSINESS SEGMENTS**

- Northeast G&P: Natural gas gathering, processing (G&P) and fractionation in the prolific Marcellus & Utica Shales
- **Transmission & Gulf of Mexico:** U.S. interstate natural gas pipelines as well as deepwater Gulf of Mexico natural gas and crude oil services
- **West:** Diversified natural gas G&P business serving Barnett, Eagle Ford, Haynesville, Mid-Continent, Permian and the Rockies supply areas
- Gas & NGL Marketing: Gas and NGL marketing services for end-users, customers, third-party NGL producers and Williams' equity production

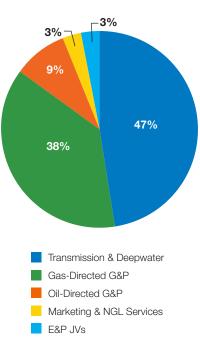


### A UNIQUE OPPORTUNITY TO INVEST IN THE CLEAN ENERGY ECONOMY

### **Financial Strength and Stability**

- **Durable Cash Flows:** Predominantly fee-based earnings; minimal commodity price exposure
- Predictability: 24 consecutive quarters meeting or beating consensus Adj. EBITDA¹ estimates
- Growth: Nine consecutive years of Adj. EBITDA<sup>1</sup> growth
- Investment-grade Credit Ratings: S&P: BBB (Stable), Moody's: Baa2 (Stable), Fitch: BBB (Stable)
- Financial Flexibility: Free cash flow<sup>1,2</sup> generation in 2020-2022G

# 2021 Adjusted EBITDA of \$5.6B+ by Major Category



### Focus on Long-Term Shareholder Value

- Attractive Dividend: \$1.70 (annualized, '22G) producing 1099-DIV tax reporting form
- Reliability: Paid a dividend every quarter since '74
- Growth and Returns: Backlog of 25+ natural gas transmission expansion opportunities through 2030 with attractive returns
- Sustainability: First North American midstream company to set aggressive climate targets
- Clean Energy: Natural gas played a critical role in significantly reducing U.S. CO<sub>2</sub> emissions over the past 15 years and remains a powerful near-term tool to achieve domestic and international emissions reductions goals
- Viable Strategy: Committed to a clean energy future by leveraging our essential natural gas infrastructure, safely and reliably, to connect the best supplies with the world's growing demand for clean energy

## FINANCIAL SNAPSHOT

#### As of 3/1/22

- → Market Cap: \$38.55B
- → 5.4% dividend yield
- 2022 Adj. EBITDA¹ Guidance \$5.8B\*
- \* Assuming midpoint of guidance range of \$5.6 billion \$6 billion

### **HOW TO INVEST**

Direct stock purchase program available through Williams' transfer agent: Computershare: 800-884-4225 **To learn more:** investor.williams.com | Investorrelations@williams.com | 800-600-3782

<sup>&</sup>lt;sup>1</sup> A recon. of all non-GAAP financial measures used in this fact sheet to their nearest GAAP comparable financial measures are included in earnings releases on the WMB website <sup>2</sup> Free Cash Flow is Available Funds From Operations less common dividends paid less Capital Investments